

Search Angels 2019 Fiscal Year Financials

<u>Expenses</u>	<u>Budget 2019</u>	<u>Actual</u>	<u>Notes</u>
DocuSign	\$45.00		Allows us to provide secure signing
TechSoup Boost	\$79.00	\$79.00	Allows for us to make purchases at
Liability Insurance	\$855.00	\$855.00	General and professional liability in
Director, Officer and Volunteer/Work Liability Insurance	\$2,386.00	\$1,843.25	Billed three times per/year
Facebook Boosts	\$2,944.73	\$2,944.73	Facebook boosts to help generate c
UpWork - Adwords Contractor	\$2,892.83		Started at end of April - Part of our
UpWork - Salesforce Contractor	\$7,572.01	\$15,532.41	We were accepted into ShareFile.o
Upwork - Social Media Copywriter	\$5,067.57		Contractor via Upwork to help with
Adobe Creative Cloud - 1 license	\$63.57	\$190.74	Techsoup license discount
Checks from Belco	\$18.50	\$169.58	Checks - so some bills can be paid b
Squarespace Hosting	\$0.00		The service we use to host our web
Fiverr - NPO Logo Creation	\$1,398.81	\$1,398.81	NPO logo creation
Fiverr - Other work	\$300.00	\$25.00	Misc programs requiring contractor
Apple - iPad Pro	\$846.94	\$846.94	Graphic use on website and in adve
Cognito Forms	\$896.89	\$896.89	The service we use to collect client
TechSoup Discount on Adobe CC - 1 year	\$364.50	\$364.50	\$5.00 + \$21.19 /month for one year
PANO.org membership	\$100.00	\$104.40	Pennsylvania Association of Nonpro
APG - Renewal for membership	\$100.00		Association of Professional Genealc
UPS mailbox	\$240.00	\$240.00	Our official mailbox cost per/year
Belco Checking	\$120.00	\$120.00	Our estimated cost to maintain a b.
Grantstation - to help acquire grants	\$99.00	\$99.00	Discounted this year, will cost \$300
Skype Telephone	\$38.87	\$38.87	Used to discount our calling people
Liberty Mutual - Workers Compensation Insurance	\$47.65		New workers comp insurance for ex
FGS Membership	\$55.00	\$55.00	Federation for Genealogy Societies
Coeus Global - Background Check	\$6,000.00	\$5,785.81	Used for background checks on volu
Steerling Volunteers - International Background Checks	\$2,285.56	\$2,285.56	Reimbursement program for volunt
Volunteer reimbursement - Ancestry	\$4,064.23	\$4,064.23	Will need to collect receipts from e
Network Solutions - Domain Name Costs	\$197.91	\$225.85	An estimated yearly cost to maintai
CookieBot - GDPR compliant	\$1,509.86	\$1,509.86	Ten dollars a month, auto-detect El
TechSoup Discount on Quickbooks Online - 5 users 1 yr	\$50.00	\$38.40	QuickBooks Online access - with Co
TechSoup Discount on Zoom - 1 year - \$64 + \$79.44	\$144.44	\$91.39	Video conferencing tool used by org
Harbor Compliance	\$1,200.00	\$1,200.00	Compliance, tax exemption filings F
Trademark Engine \$20/month + registration fee	\$298.00	\$593.00	Trademark registration and monito
Pay for searchangels.org domain name	\$2,880.00	\$2,000.00	Paying off the purchase of searchar
Upwork - lawyer for contract	\$257.50	\$257.50	Lawyer to help define contract for e
Executive Director 1st paycheck	\$1,726.33	\$1,726.33	Executive director paycheck for dec
Zapier.com	\$450.00	\$450.00	Automation for processing submiss
	\$47,595.70	\$46,032.05	
<u>Income</u>	<u>Est. 2019</u>	<u>Actual</u>	<u>Notes</u>
Client Services (non-tax deductible)	\$43,000.00	\$42,311.55	Estimated on average quarterly inc
In Bank on 1/1/2019	\$2,914.12	\$2,914.12	
Client Donations	\$2,000.00	\$1,819.14	Pure donations estimate
Grant(s) - potential \$1-5k	\$0.00	\$0.00	Not yet acquired, but estimate of a
	\$47,914.12	\$47,044.81	
Budget:	\$318.42	\$1,012.76	Left over from income